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# The Future of Digital Court Reporting

**VIRTUAL SUMMIT**

**ADDRESSING INNOVATION & THE NEW NORMAL**



The Future of Digital  
Court Reporting

# Unveiling Live and Rough Draft Digital Court Reporting

A showcase of Verbit's new live technology,  
including an explanation of how to implement  
into your current workflows seamlessly

**Anat Karni**  
**Michael Gabay**





# AGENDA

1. Market Trends
2. Digital Adoption
3. New Digital Court Reporting Demo
4. Customer Feedback



# SPEAKERS



Michael Gabay

Senior Account Executive,  
Verbit



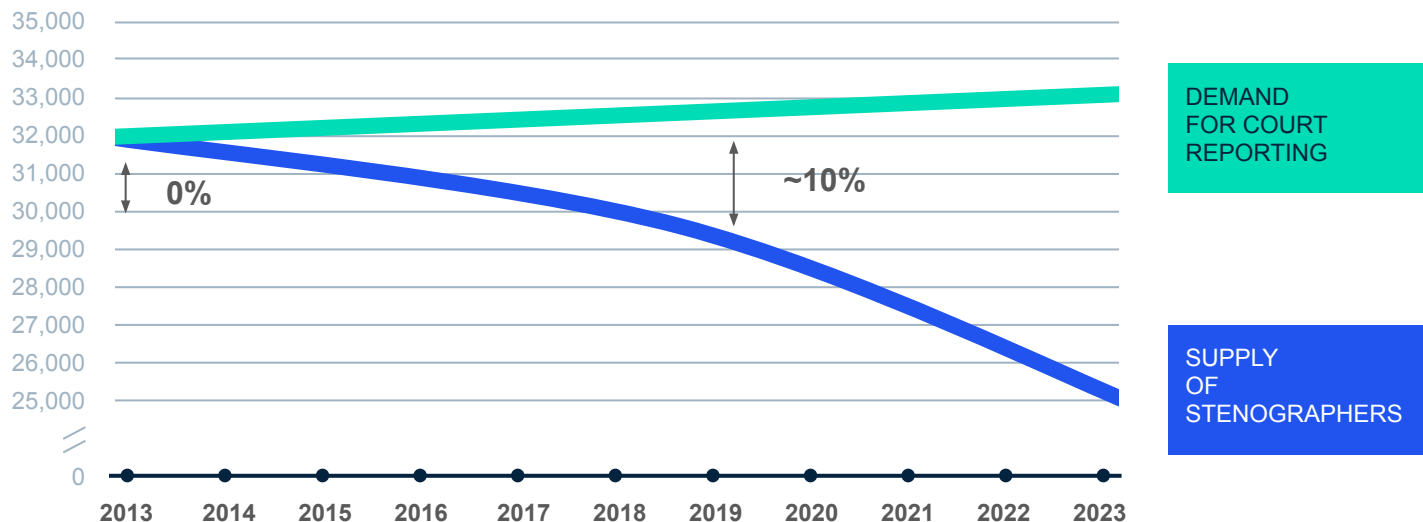
Anat Karni

Senior Product Manager,  
Verbit

# The Market Trend: *Pre* COVID-19

5

Supply and demand of court reporting workforce, 2013-2023, FTEs

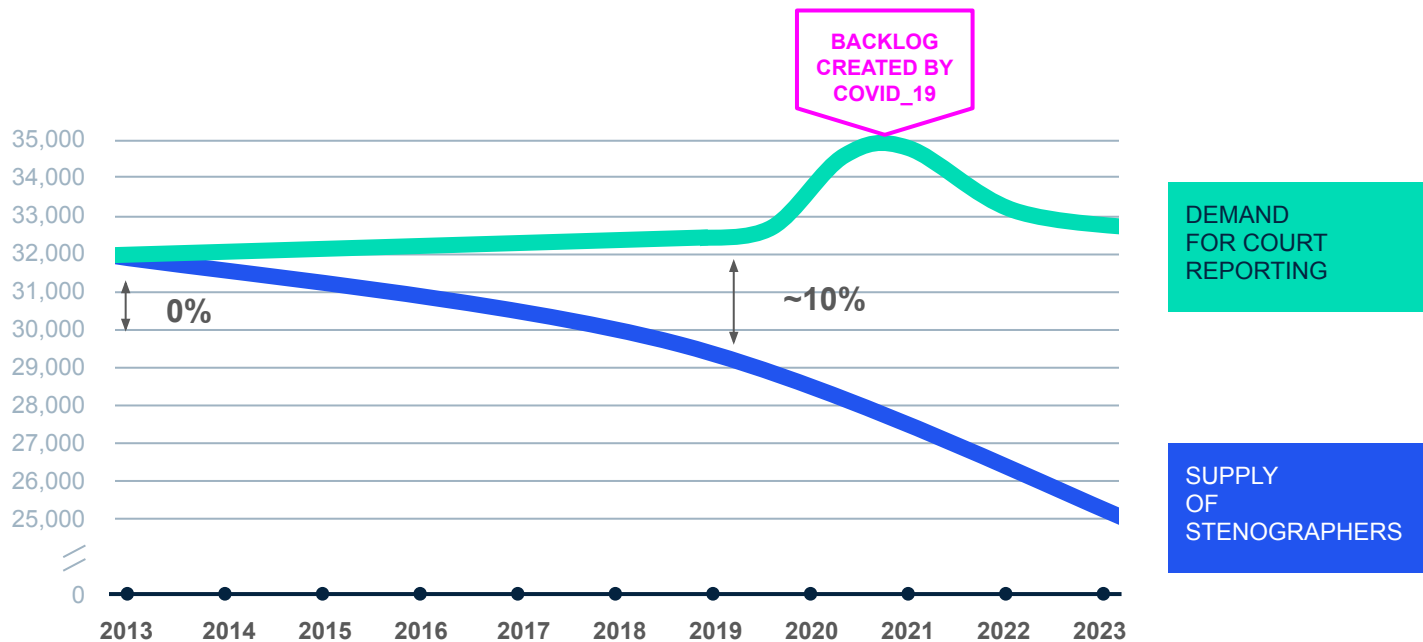


- **Aging workforce** (10-15% are expected to retire in the next 3 years)
- **Limited new entrants** due to difficult training (>80% attrition)
- **High and increasing wages** (Median salary is ~\$53K with the top 10% earning more than \$90K)

# The Market Trend: *Post* COVID-19

6

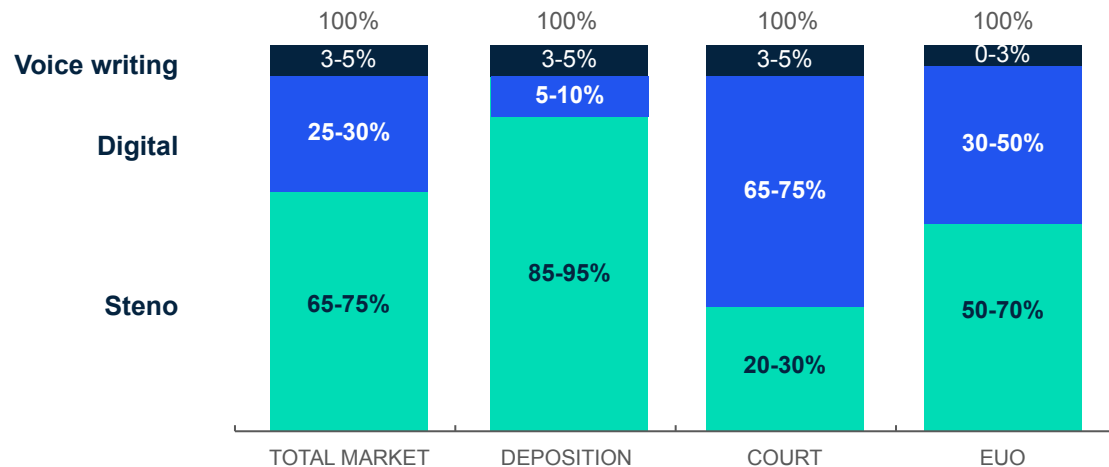
Supply and demand of court reporting workforce, 2013-2023, FTEs





# Digital Adoption Volume

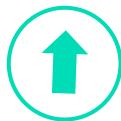
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## Accelerated Digital Adoption after COVID-19:

- A first time backlog of unimaginable size
- Technology education (3 months instead of 3 years), pioneered by remote depositions

AFTER COVID-19

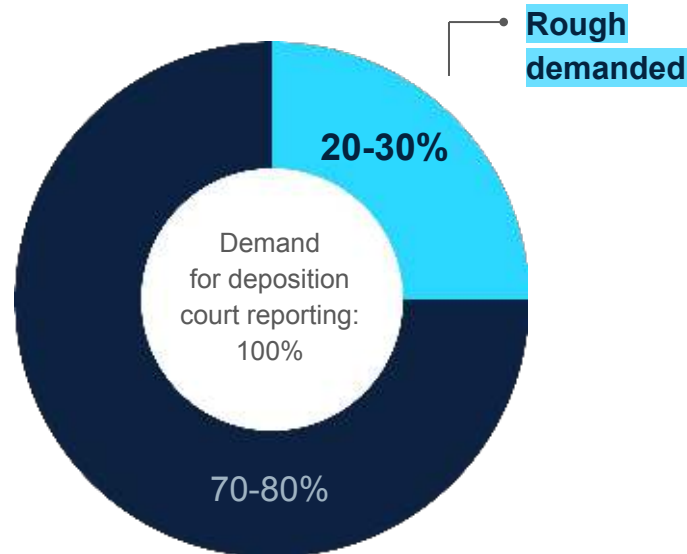
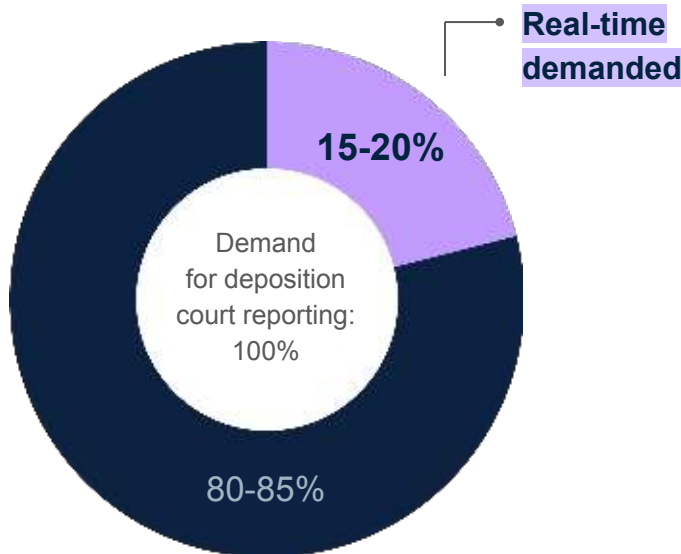


BEFORE COVID-19



# What's stopping Digital Court Reporting?

8







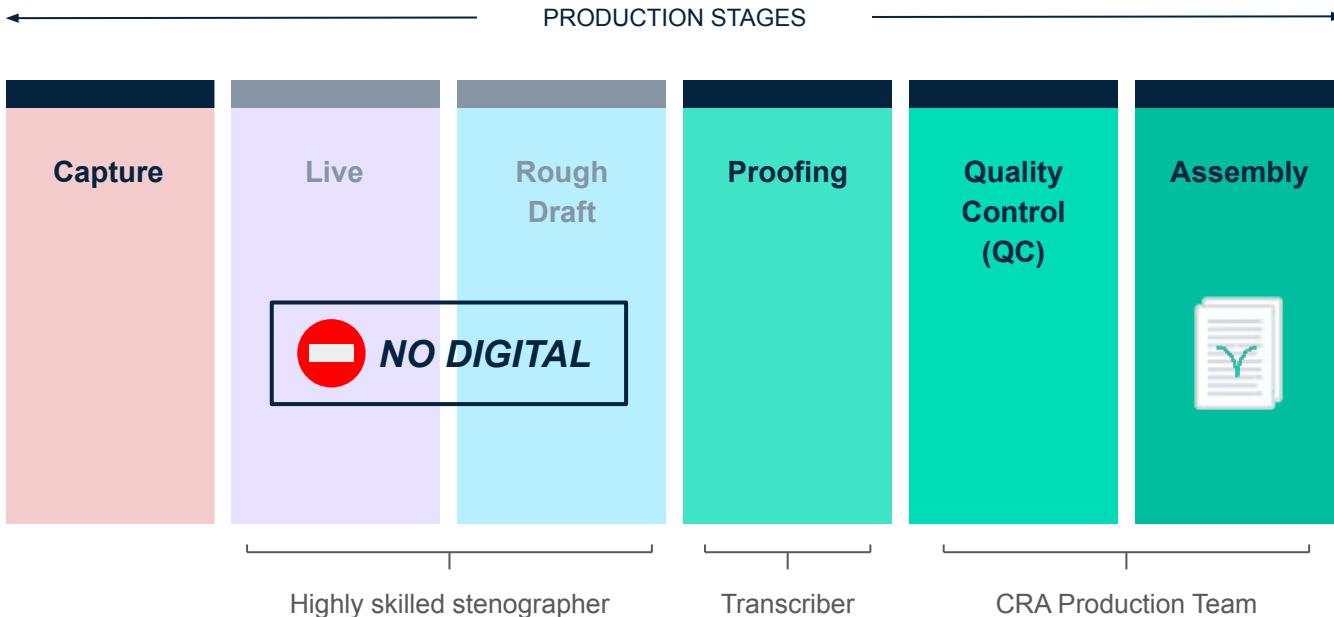
# Current Digital Market Flow

9

Does NOT include Live or Rough Draft

Current Digital  
Deposition Flow is not  
at par with Steno:

- ✗ No Real time
- ✗ No Rough-draft  
immediately after  
session
- ✗ Final digital  
transcription TAT is  
much longer than  
Steno



Based on ECR's  
Audio File



Introducing:

# LIVE DIGITAL DEPOSITION

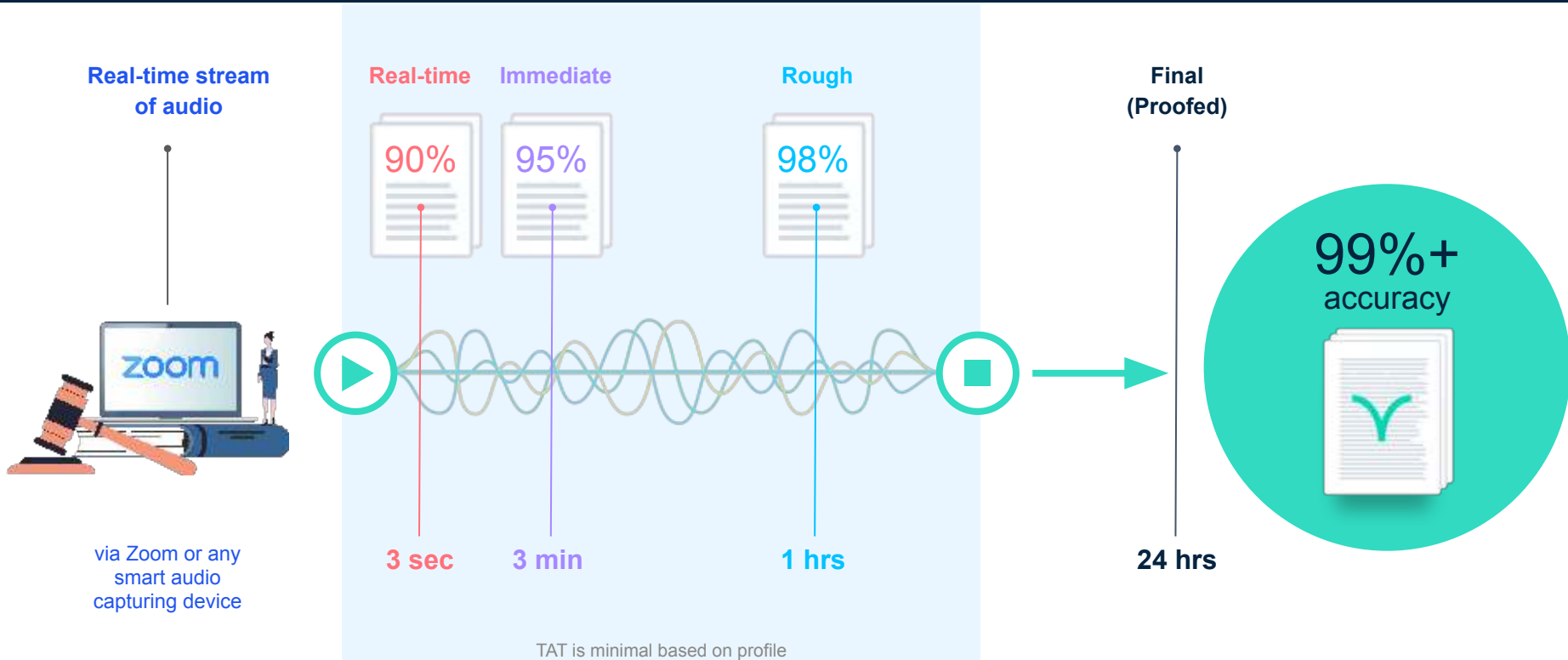
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# The Digital Stenographer

Enabling the stenography “outcome” in the digital era





# Why LIVE fits the market's needs

12

There are 5 key use cases for LIVE, including tracking/visibility, read back, research, 3<sup>rd</sup> party streaming and “intimidation”

Key use cases for Live | % of end-customers that use live for each use case

|                                 |        |   |
|---------------------------------|--------|---|
| Tracking / Visibility           | 70-90% | <i>“I want to make sure that audio is recording and that key statements are on the record”</i>          |
| Read backs (Playback)           | 50-70% | <i>“Read backs are useful for making an argument and validating the record”</i>                         |
| Research during breaks          | 40-60% | <i>“Junior lawyers and paralegals may be sent to research topics in the middle of deposition”</i>       |
| 3 <sup>rd</sup> party streaming | 40-60% | <i>“3<sup>rd</sup> party stakeholders, such as claims executives, may want the deposition streamed”</i> |
| Intimidation tactic             | 30-40% | <i>“It tends to intimidate opposing parties / deponent and ensure that they are being truthful”</i>     |

QUOTES  
FROM  
LAWYERS



# LIVE Solution Goal

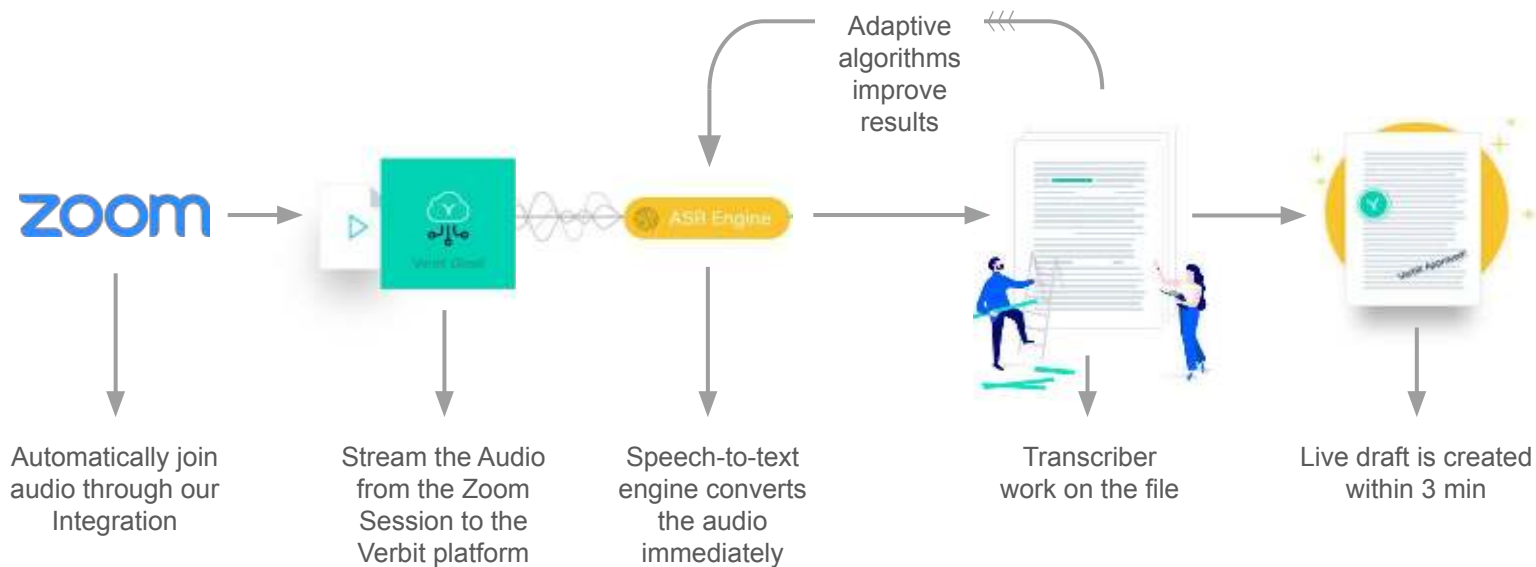
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Support remote depositions, by providing high-quality, live transcription of depositions that will:

- 1. Ensure that depositions are captured**
- 2. Empower attorneys to find relevant information quickly**
- 3. Provide an offline, digital copy of the transcription draft at the end of each session**



# The Verbit Live Solution





# Demo: Introducing Real-time and Rough Draft for Digital Court Reporting



# The Demo

16

## 1. Remote deposition script will be read during the Zoom meeting

- Length: ~15 min
- Actors:

|                       |          |
|-----------------------|----------|
| <b>Court Reporter</b> | Danielle |
| <b>Stan Lee</b>       | Michael  |
| <b>Tanner Shultz</b>  | Tony     |
| <b>John Kramer</b>    | Eyal     |

## 2. The UI for the lawyer will be shared via the Zoom

- Live ASR feed
- Fixed transcript with 2-3 min delay

## 3. Once the reading is done:

- Short demonstration of the UI capabilities
- Immediate draft is ready for download within 2-3 min



Ready, Set, Go!





# Product demo

18



The screenshot displays a web browser window with the Verbit application. The meeting title is "Meeting 14112" dated "26 May 2023". A video feed of a participant is visible in the top right corner. The main area shows a transcript of a conversation:

**Brandon Jackson**  
20:00:21 PM  
A: Not at that particular time, because I did not at that time, no.

**David Nade**  
20:00:23 PM  
Q: And did you have a smartphone at the time of the collision?

**Brandon Jackson**  
20:00:30 PM  
A: Yes.

**David Nade**  
20:00:31 PM  
Q: And what was the make of the phone?

**Brandon Jackson**  
20:00:34 PM  
A: iPhone, I don't remember the exact number. Probably an iPhone 6.

**David Nade**  
20:00:40 PM  
Q: And who was your cell phone carrier?

**Brandon Jackson**  
20:00:42 PM  
A: It was either AT&T or Verizon. We switched at some point around that time, so it's -- it's one of the two, and I honestly don't remember. In August which one we had to 2017.

**David Nade**  
20:00:46 PM  
Q: Carry on.

**Brandon Jackson**  
20:00:50 PM  
A: I'm thinking AT&T.

**David Nade**  
20:00:54 PM  
Q: Okay. And can you give me the last four of your phone number? Four digits.

**Brandon Jackson**  
20:00:58 PM  
A: 0402, 0402.



# LIVE DIGITAL DEPOSITION

19

by verbit<sup>Y</sup>



**Limited VIP access to the product - August 2020**



**Available to the public - October 2020**

Contact us to get started:  
[marketing@verbit.ai](mailto:marketing@verbit.ai)



| Any Questions?



# Recap and Closing

## Panelists:

- Reporters
- Agency leaders
- Technologists
- Professional Trainers
- Advisors
- Different geographic locations
- Different COVID impact
- Differing business models
- Current to future projections

Post-Pandemic:  
New Normal -

**Workable & Effective → Better & Established**

**Ongoing Virus Suppression & Re-Emergence**

**Phase Mitigation (Re-Open)**

Current Normal  
Compounding  
Forced Change

**Economic Downturn**

**Rapid Change - Shift to Remote**

**COVID-19 Crisis Response (SaH or Restrictions)**

Pre-Pandemic -  
Primary Challenge

**CR Shortages + Attrition**



## Key Takeaways

### **Pandemic Response in Reporting and Legal System Demonstrated**

- Remote, digital reporting is proven to fulfill needs
- Statistics remain clear - Ongoing shortage & further attrition
- Digital reporting will increase in next 3 years
- Technology already exists for support, and it works
- Courts are proving digital can work
- Not bound necessarily by location



# Thank you,

All attendees and panelists!

Session 1: The New Normal

**Billy DiMonte**

**Betsy Ertel**

**Benjamin Jaffe**

**Jim Cudahy**

Session 2: The Future of the Deposition Room

**David Blaze**

Session 3: The Current Normal: Attorney Perspective

**Mike McDonner**

**Mark Ivey**

Session 4: Status Update

**Tal Fisch**

Session 5: Unveiling Live & Rough Draft Digital Reporting

**Michael Gabay**

**Anat Karni**



# THANK YOU!



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