

verbit<sup>y</sup> **webinar**



# Ask The Legal Expert: Get Answers to Your Burning Digital Transformation Questions

*Featuring:* Legal Strategist **Tony Sirna**



# Today's Speaker

Tony Sirna

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# Market Challenge

**In the last five years, roughly 20% of the available stenographic-based workforce has retired** and roughly 60% of the schools that teach new people how to become stenographic-based court reporters have closed.

As a result, courts are operating with delays and reporting firms are rejecting work since they don't have the necessary workforce to handle it all.



# The Solution

**90% of courts have evolved from traditional court reporting to professional digital court reporting.**

Technologies, including Artificial Intelligence, are helping court reporting firms handle the large demands they're receiving. AI is providing these legal professionals with access to more availability, speed of delivery of results and substantial cost savings. Key technologies can fill the gaps.



## Question #1

How can I **service more clients with technology solutions?**

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# Answer

- AI/ASR provides the horsepower to service more cases
  - Quality audio/video capture + digital transcription + human proofing = *Certified Transcript*
  - Digitally-derived transcripts are admissible
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## Question #2

What is the **differential cost** between using digital versus live court reporters?





# Answer

- National average - Source: ZipRecruiter
- Varies by US region
- Inclusive of part time and full time positions

DCR	Live
<b>\$42,393</b> (Average) / <b>\$22</b> Hour	<b>\$80,647</b> / <b>\$42</b> Hour







## Question #3

Is the **accuracy in digital court reporting** lower than that of traditional court reporting?

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# Answer

No.

Digital court reporting produces accurate transcripts.

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## Question #4

How can **videographers help** to tackle the shortage issue?

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## Answer

Videographers are in the perfect position to evolve into digital reporting and transcription to help court reporting firms cover more jobs.

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## Question #5

Do you see the **same court reporter shortage** in the UK as you do in the US?

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## Answer

This is a global trend being addressed and felt across court reporting worldwide.

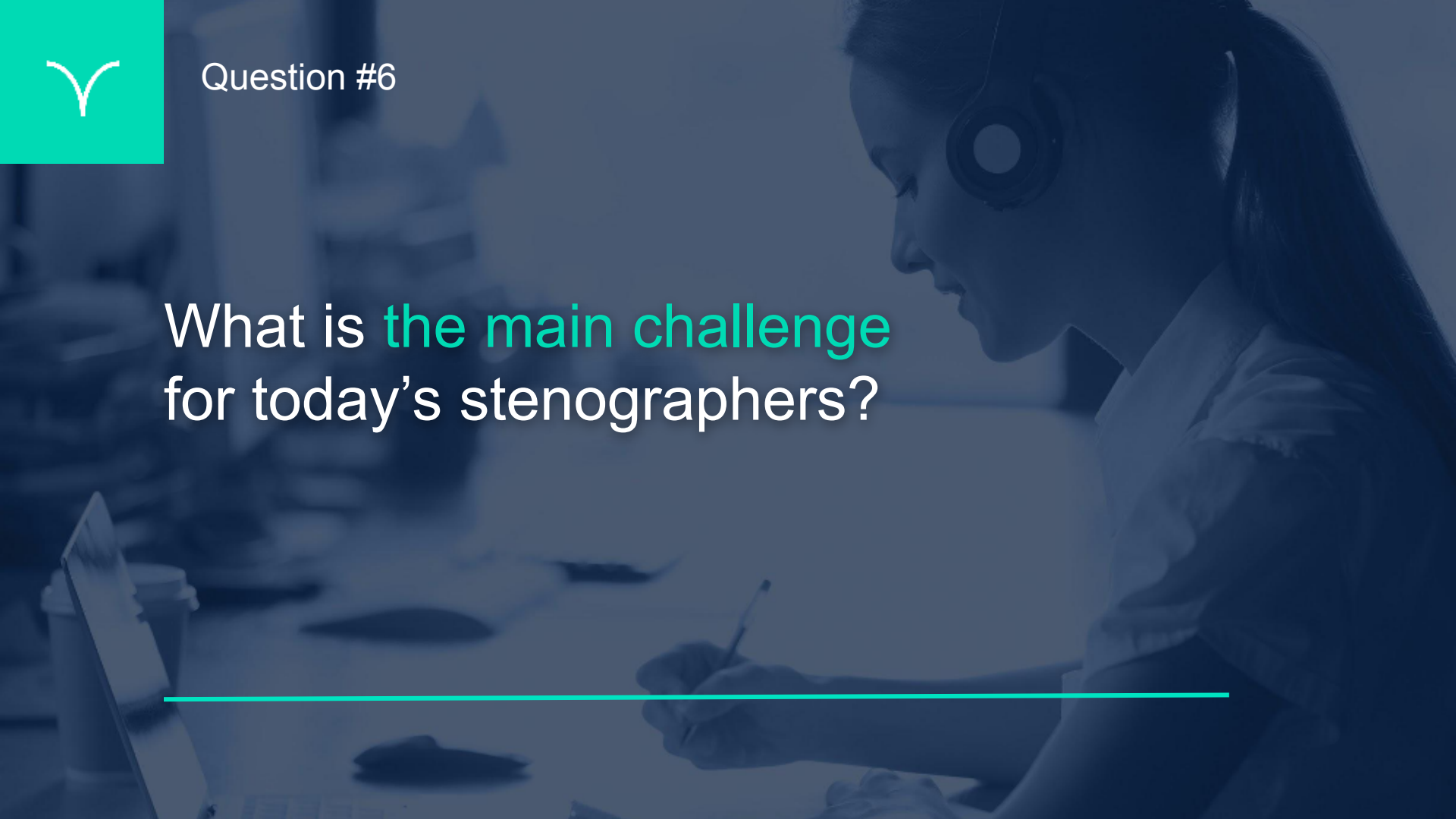
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## Question #6

What is **the main challenge** for today's stenographers?

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# Answer

- Stenographers are increasingly retiring and there's natural attrition in the field
  - Growing demand for more efficiency and administrative cost reduction by courts and law firms
  - Dwindling resources to handle proceedings and cases
  - So, how can agencies grow and continue to meet the demand?
-





## Question #7

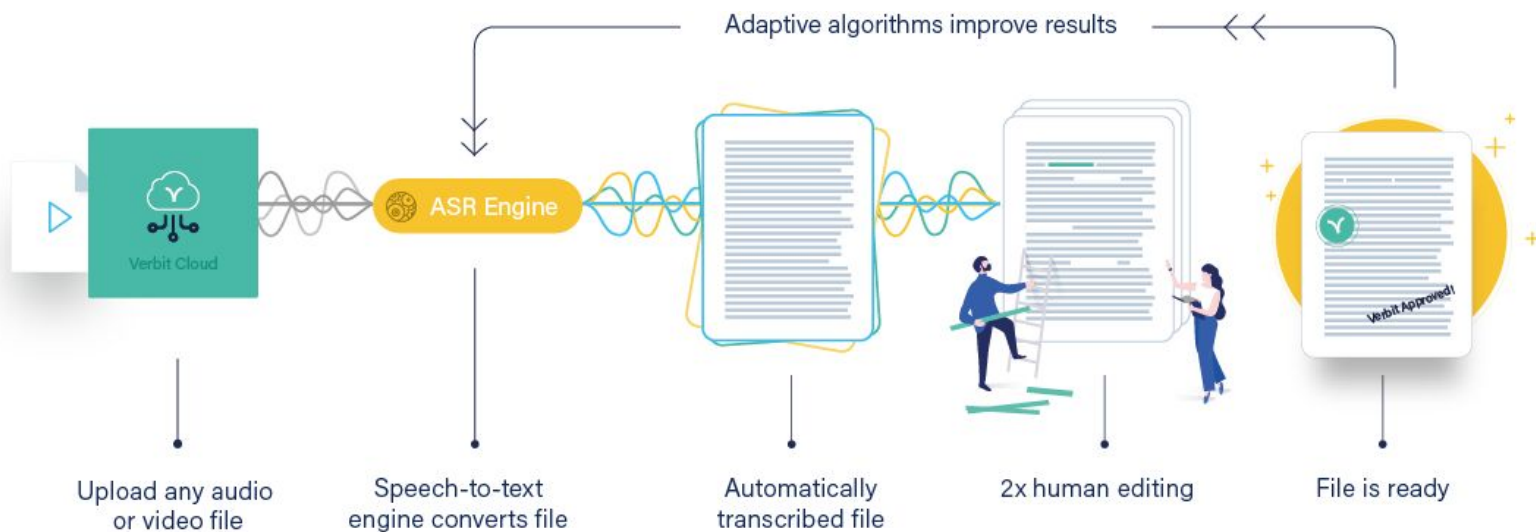
How does Verbit's transcription process work?





# Answer

## Upload the File...





## Question #8

What's next? How will  
**AI technology** evolve  
from here?

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# Answer

The AI landscape will grow exponentially

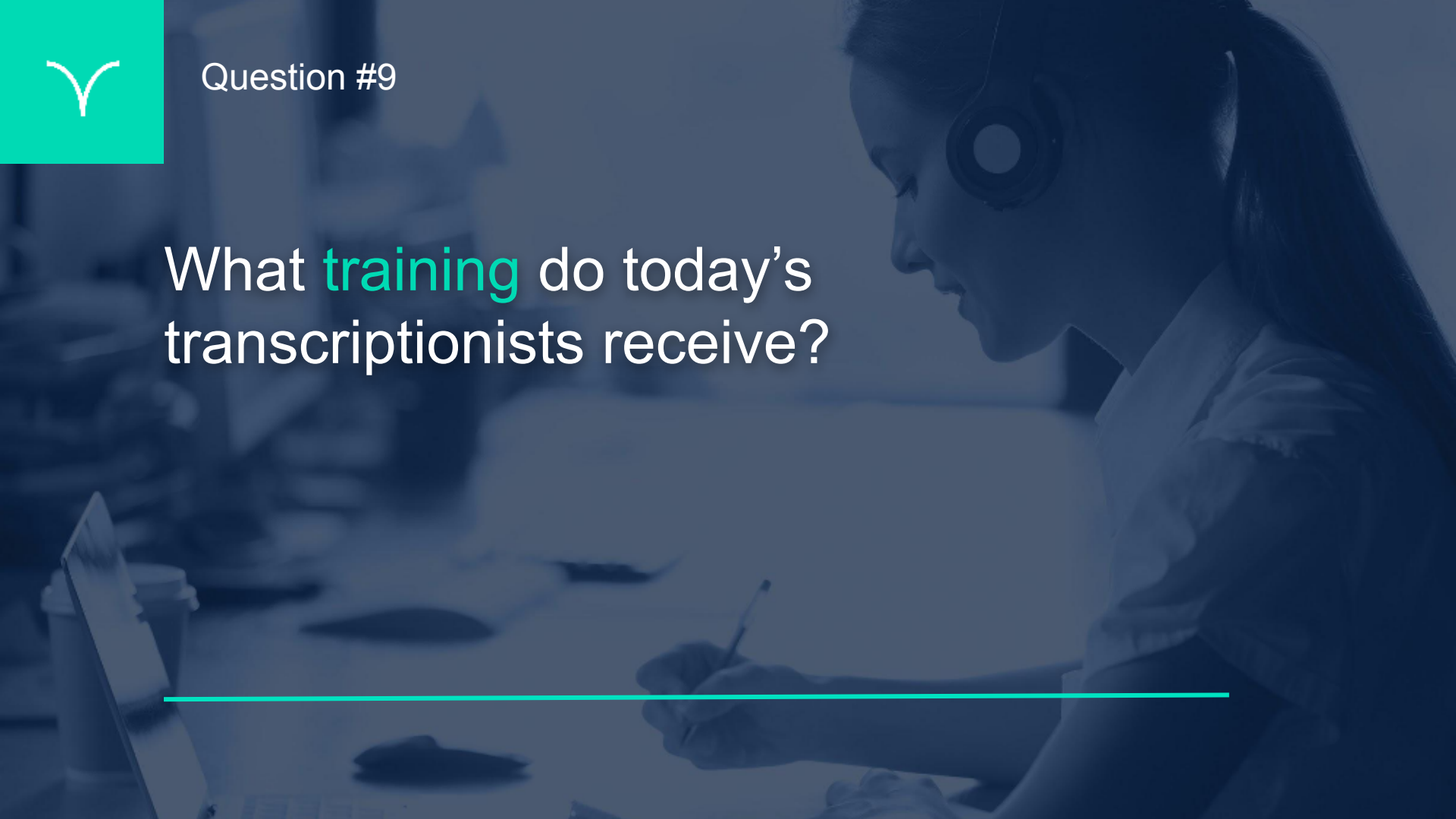
- Deep Learning, neural networks and natural language process continue to build personalized models tailored for individual customers/use cases.
  - Real Time, Same Day Drafts
  - Contextual (the nuances)
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Question #9

What **training** do today's transcriptionists receive?

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# Answer

Verbit's onboarding and training process for transcriptionists is robust. It's a **combination of supervision and software** that monitors productivity (error rates, corrections, etc):

- Very selective onboarding (screening tests)
  - Ongoing automated system that monitors the work
  - Quantitative and qualitative supervision
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Question #10

Do you see the market becoming more digital in the near future?

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## Answer

Yes, growth in digital reporting will only continue in the near future and beyond it.

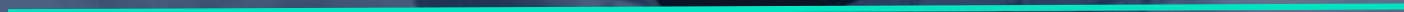
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Question #11

What digital capturing technology is recommended?





# Answer

We work with a number of different digital recording systems:

- JAVS and FTR Court
  - JAVS also for Depositions
  - SoniClear
  - DCR, DCR Liberty
-



## Question #12

How would you go about  
**explaining** the move from  
steno to digital to your law  
firm?

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## Answer

Today, **the only notable difference** occurs when there's a request for real-time previews of rough-drafts.

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Question #13

How do you handle  
issues of privacy?

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# Answer

Verbit has undergone industry standard review for data and technology security with independent leading organizations:

- Security Information Policy and Controls
  - HIPAA
  - AWS (Amazon Hosting - DoD level security)
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Q&A

Additional Questions?  
Email: [michal@verbit.ai](mailto:michal@verbit.ai)

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Thank You.

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